

## iManage and Keyhouse: A global leader chooses an Irish innovator

Keyhouse is the most successful law firm practice management system developer in Ireland. iManage is the document management system provider of choice for the top law firms around the world. When iManage wanted to increase their presence in Ireland, who better to work with than the number one name in the market, Keyhouse?

iManage is in Ireland already and is used by most of the biggest practices here, but the company had no physical presence here. Until now.

Following a recognition that there are great similarities in product, services, people and corporate culture between the two companies, a deal was done: Keyhouse is now the preferred Irish partner for iManage.

### **What does this mean for the Irish law firms?**

For a start, those iManage customers now have technical, consulting and physical support on the ground when they need it. Just as important is the fact that iManage, the Rolls Royce of document management solutions, can now be more easily implemented by medium and small sized practices all over Ireland through Keyhouse.

### **What does it mean for Keyhouse?**

Keyhouse can now bring this premium product to Irish law firms, around 300 of which already use the Keyhouse practice management system. iManage will be easily integrated into Keyhouse's case management and workflow software modules. Keyhouse, a wholly Irish company, will have a better presence and added credibility in the UK market through their partnership with iManage.

### **What does it mean for iManage clients in Ireland?**

The most important change is that they will have local technical, consulting and software support services for the iManage product set for the first time. They will also have more confidence in implementing Keyhouse as their own practice management system – the two systems are already integrated in top firm Mason Hayes Curran.

Managing director Brian Sweeney said: *“In the Irish legal industry this brings a new level of choice for SMEs. iManage might have been seen as only available to the biggest firms, rightly or wrongly, but that all changes now because we work with so many firms of every size in every corner of Ireland.”*

He continued: *“Keyhouse is a software developer, yes, but we're also a services provider and this is a great example of that. To have a global brand choose Keyhouse is a great boost for us. It's a shot in the arm for the whole team but it's also proof to our 300 plus customers that they are with the right partner: Keyhouse.”*

# Press Release



## **About Keyhouse**

Keyhouse was founded in 1983 and has grown by building close working relationships with hundreds of law firms in Ireland. For decades, Keyhouse has been a trusted resource for the legal profession, supplying innovative software, professional advice and international best-practice insights that comes from a peerless hands-on understanding of what a legal practice needs.

A core team of software engineers, support staff and systems experts help to design and add new innovations and features to what is the most comprehensive product range on the market.

Keyhouse clients range from local authorities, lending institutions and multi-partner firms with over 200 users to small, one partner law firms, all serviced from Keyhouse offices in Sandyford, Dublin.

## **About iManage**

iManage is one of the world's most innovative providers of work product management solutions for law firms, corporate legal departments and other professional services firms, such as accounting and financial services.

iManage helps to improve productivity and governance through their comprehensive, integrated and reliable solutions which are trusted every day by over 3,000 organisations and one million professionals worldwide.

Founded in 1998 iManage merged with Interwoven in 2003. Interwoven was then acquired by Autonomy and Autonomy acquired by HP. On July 21, 2015, iManage announced a management buyout of the company from HP. The independent iManage is a market share leader rapidly gaining momentum since the buyout and is poised to reassert its thought leadership and expand into new markets.

Unlike simple file sharing and collaboration tools, iManage delivers content management that is purpose built for professional work and is comprehensive, intuitive, ready to go, governed and trusted.

Headquartered in Chicago, iManage has more than 200 employees.

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